

**Northern Plains Insurance Pool**  
**Meeting Minutes**  
**March 8, 2017**

Members Present:

Dean Christensen	Angela Arlt	David Hutchison	Gary Leighton
Sheila Beermann	Wanda Kost	Kristi Lewis	Brice Christensen
Sue Kurtz	Tom Cameron		

Others Present:

Sarah Delaney	Samantha Thomas	Teagan Molden	
Justin Overman	Brad Rehfeldt	Jeff Stark	Bill Townsend

Chairman D. Christensen called the meeting to order at 9:30 am on Wednesday, March 8, 2017 at Marsh & McLennan Agency, Cherapa Place in Sioux Falls, SD.

Motion by Gary Leighton and second by Sheila Beermann to approve agenda. All present voting in favor, motion carried.

Minutes from January 19, 2017 and January 26, 2017 were reviewed. Motion by Kristi Lewis and second by Dave Hutchison to approve meeting minutes with approved corrections. All present voting in favor, motion carried.

Financial update provided by Brice Christensen. Provided balance sheet, expenditure summary, and revenue summary reports through the end of February 2017. Motion by Sheila Beermann and second by Wanda Kost to approve financials. All present voting in favor, motion carried.

Total Solution presentation provided by MMA Team. Discussion regarding presenting total solution at annual meeting for membership.

Break at 10:55 am.

Meeting called back to order at 11:00 am.

MMA discussion regarding D&O coverage for Northern Plains Insurance Pool set to expire on March 31, 2017. Recommendation for MMA to takeover D&O policy through AOR letter with the ability to review other options with carriers. Also recommend to pursue crime and fidelity coverage options. Motion by Gary Leighton and second by Angela Arlt to move forward AOR on D&O coverage. All present voting in favor, motion carried.

MMA provided Hitesman& Wold update regarding legal framework. Will have a webinar for Northern Plains Insurance Pool members reviewing the legal frame work on March 9, 2017 at 1 pm.

MMA discussion on ancillary benefits. Discussed marketing current life insurance, dental, vision, and flex/health savings account/COBRA administration. Will present recommended offerings at annual meeting to membership.

Break for lunch at 12:15 pm.

Meeting called back to order at 12:40 pm.

MMA discussion on current marketplace and political landscape. Executive Board agreed to move forward with self-funded recommendation due to the network choice, member discounts, and ability of the pool to grow.

Discussion regarding formula recommendation for July 1, 2017 renewal. MMA currently marketing stop loss coverage to four carriers with the goal of being conservative the first year. Motion by Gary Leighton and second by Dave Hutchison on recommended formula. All present voting in favor, motion carried.

Brice Christensen provided update on nominations received for Executive Board seats effective 7/1/2017.

Discussion regarding annual meeting format and information for March 22, 2017.

Angela Arlt motion to adjourn, Gary Leighton second, all present in agreement, motion carried. Meeting adjourned at 2:40 pm.