

**Northern Plains Insurance Pool**  
**Minutes**  
**October 20, 2016**

Members Present:

Dean Christensen	Angela Arlt	Sheila Beermann	David Hutchison
Sue Kurtz	Wanda Kost	Kristi Lewis	Brice Christensen
Tom Cameron			

Others Present:

Sarah Delaney	Samantha Thomas	Teagan Molden
Jason Hubers	Sue Thompson	

Chairman D. Christensen called the meeting to order at 10:00 am on Thursday, October 20, 2016 at Howalt+McDowell Insurance, Cherapa Place in Sioux Falls, SD.

Motion by Sheila Beermann and second by Dave Hutchison to approve agenda. All present voting in favor, motion carried.

Minutes from August 25, 2016 reviewed. Motion by Kristi Lewis and second by Angela Arlt to approve meeting minutes. All present voting in favor, motion carried.

Financial update provided by Brice Christensen. Provided balance sheet, expenditure summary, and revenue summary reports through the end of August 2016 as well as September 2016. Indicated payment from MMA was received for Merle's August employment.

Sanford Health Plan update by Jason Hubers and Sue Thompson. Provided history as well as current marketplace update of what is happening in South Dakota. Indicated should have a final network update for the pool by the end of the week.

--- Break at 11:00 am for executive board photo and lunch. ---

Meeting called back in session at 11: 45 am

MMA provided update regarding Hitesman & Wold engagement for trust documents and compliance. Provided copy of trust document for executive board to review and provide feedback to MMA by Friday, October 28. Indicated will begin to develop policies for the trust that will align with the JPA, Bylaws, and Trust that will be put in place.

Update from MMA regarding current marketing efforts and self-funded strategy for 2017. Discussed recommended formula for self-funded rate setting.

Provided Unum update with new invoicing process that will begin to be rolled out to schools. Discussed ancillary marketing strategy for 2017.

Provided website update highlighting any changes.

Sheila Beermann motion to adjourn, Wanda Kost second, all present in agreement, motion carried.  
Meeting adjourned at 1:18 pm.